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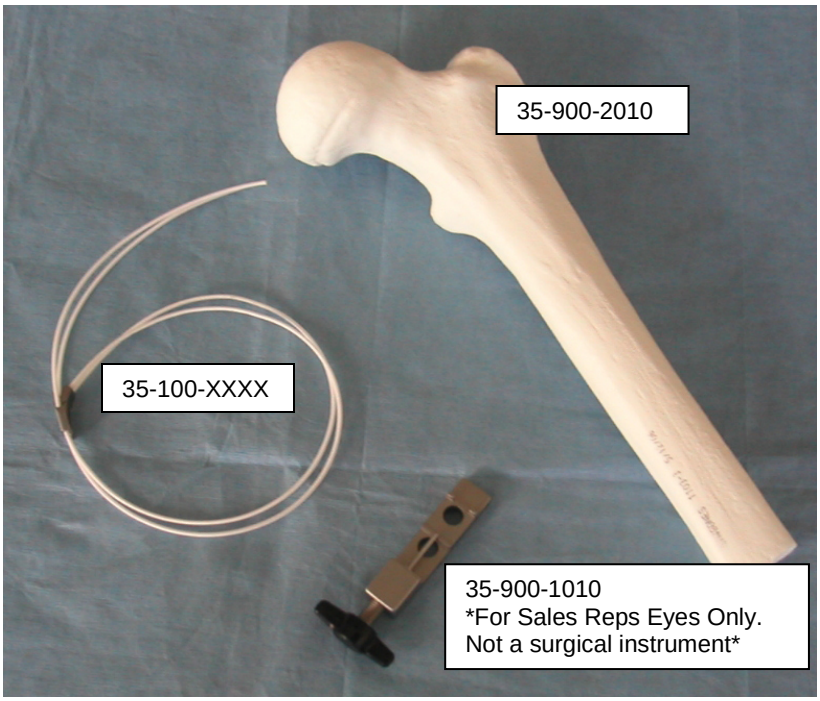
SuperCable® Polymer Iso-Elastic™ Cerclage System
Sales Demo Items & Instructions

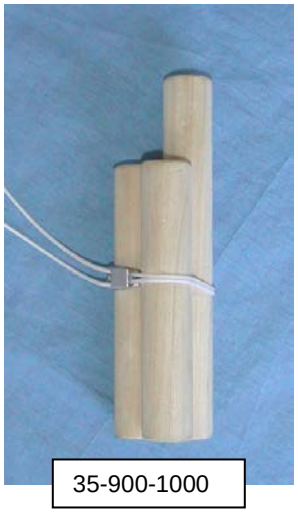
The items shown below can be used both for sales presentations and for in-servicing surgeons on use of the instrumentation before their first surgery with SuperCable.



Basic SuperCable Demo Items

SuperCable Grip & Plate Sample Kit

The sample cable (35-100-XXXX) is applied to the proximal femur model (35-900-2010) to demonstrate proper use and orientation of the cable passers and tensioning instrument. The wedge remover tool (35-900-1010) allows you to unlock the clasp after the cable is applied and locked so that the cable can be reused.



Above to the right is the SuperCable Grip and Plate Sample kit. The kit consists of a 2 or 4-hole grip mounted on a femur model (35-900-3000), an 8 or 6-hole plate and one of ea compression and locking screw (35-900-3010) and a carrying case to hold these items plus a tensioner.

At left is the SuperCable Dowel Bundle Demo. It consists of a SuperCable applied around three wooden dowels and is designed to illustrate the “dynamic compression” provided by the Iso-Elastic polymer cable. The long dowel can be gripped and pushed and pulled relative to the other dowels to demonstrate the strength of fixation.

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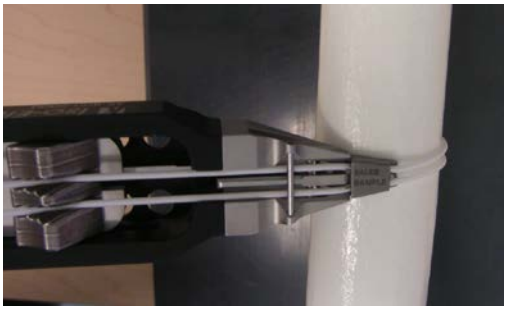
***SuperCable*® Wedge Removal Tool Instructions**

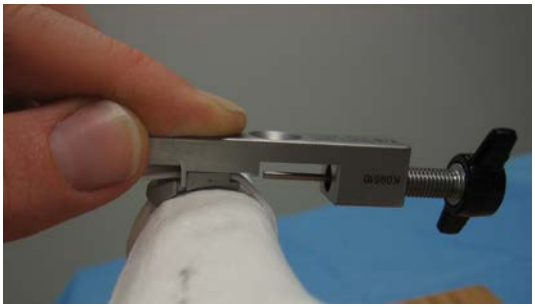
After demonstrating use of SuperCable Tensioning Instrument, the cable can be removed for reuse with the Wedge Removal Tool. ***<u>**Important Note:**</u> This instrument should not be shown to surgeons, as the unlocking feature is not available during surgery***



1) After locking the clasp during demo of the Cable and Tensioning Instrument, unlock the claps by following these instructions.

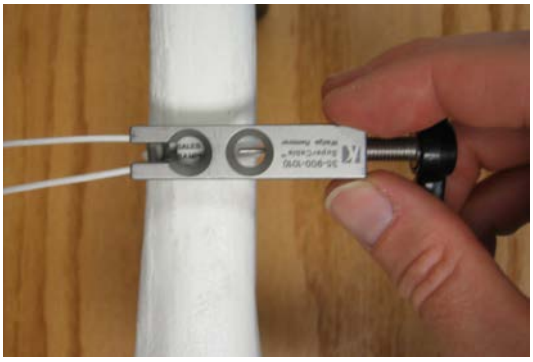
2) Before using the Wedge Removal Tool ensure that the knob is fully retracted from the instrument body as shown in above photo.

3) Place Wedge Remover over the locked "clasp" of the SuperCable. The tool approaches the clasp in the opposite direction of the Tensioner Instrument. (compare this photo to photo 1).



4) Ensure Wedge Remover is lying flat on top of the clasp and "feet" are engaged in clasp slots.

5) Screw the black winged knob all the way in until it can advance no further. This will push the locking wedge into the release position and loosen the SuperCable.



6) Unscrew the black winged knob to the original position to remove the Tool from the clasp.

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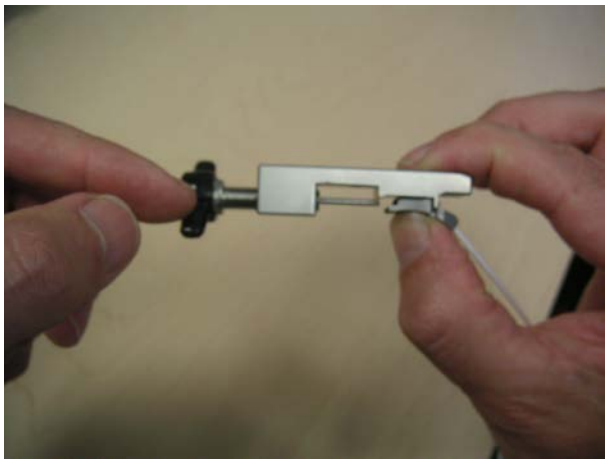
***SuperCable*® Demo Cable Strand Replacement**

After repeated use, the sales demo cables become damaged by interaction with the tensioner cleats and require replacement. Replacement strands are available in packages of 3 each (35-900-1045). Replacement of the cable strand extends the useful life of the sales demo cable by allowing the clasp to be utilized with a new strand.

1) Use the Tensioning Instrument to push the wedge into the seated position. Do not thread the free ends of the cable strands into the clasp before seating the wedge.

2) With the wedge seated, push the old cable strand out of the clasp. The cable is actually a single strand that is doubled over through the clasp and comes out of the clasp as a single unit.

3) Take a new replacement strand and double it over so that the two ends are adjacent one another. Thread both ends through the clasp where you just removed the old doubled over strand. Pull cable all the way through until seated.



4) Use the Wedge Remover tool to push the wedge back out into the “ready” position. Review “Wedge Removal Tool Instructions” document for instructions on use.

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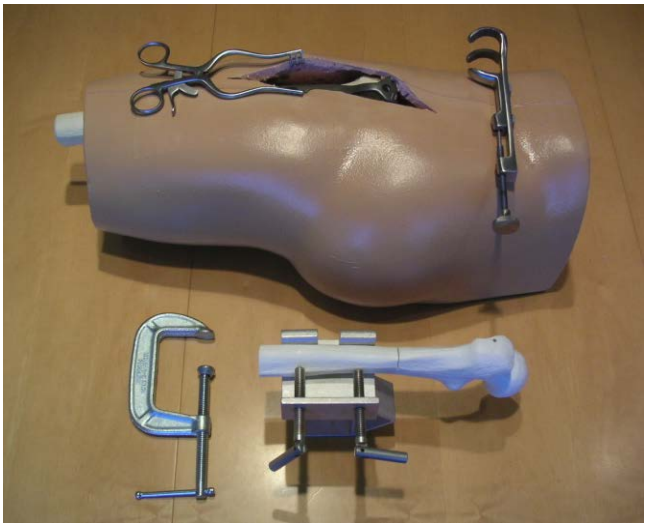
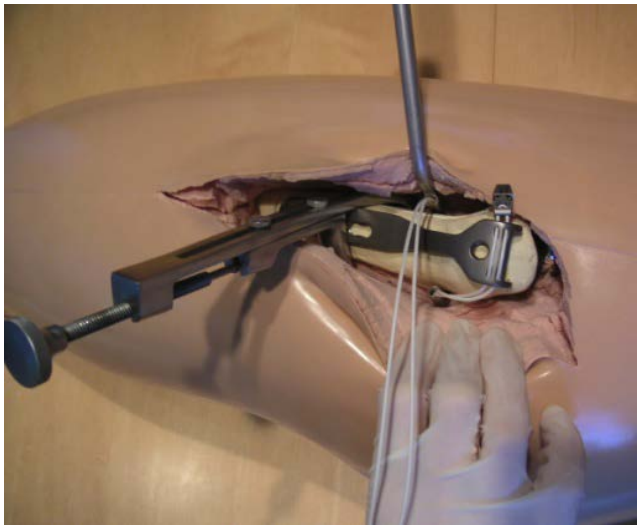
SuperCable® Polymer Iso-Elastic™ Cerclage System
Mini-Workshop Models





Be sure to wow your audience at your next luncheon or in-service! Kinamed now has soft-tissue sawbones models available for you to borrow any time you want to provide a more realistic, hands-on learning experience. The set-up shown in the picture (left above) includes a basic femur model, which allows surgeons that have never used the cable to become comfortable with the tensioning instrument and locking clasp function, while the soft-tissue hip model provides a realistic experience for the surgeons in application of a "grip" to an extended trochanteric osteotomy (ETO). A meeting with these demo tools can be a great "how-to" lesson in terms of dealing with the issues of tensioning instrument access, clasp positioning, and positioning and holding the grip and bone fragment while applying the fixation. There are always a lot of "ah-hah" moments for the surgeons when using these models to teach SuperCable techniques, and their surgeries afterwards tend to go smoother. We suggest you go to the teaching hospitals in your territory and offer to put on a mini-workshop for the residents and fellows.

If you would like to borrow this equipment to conduct a workshop, please contact Kinamed to schedule. We would be happy to discuss with you the details of running a mini-workshop on the cable and can share with you our slide presentation that you can incorporate into the session.